PRODUCT KEY FACTS





CFund - China Equity

Pickers Capital Management Limited

14 December 2018

- This statement provides you with key information about this product.
- This statement is a part of the fund's Explanatory Memorandum.
- You should not invest in this product based on this statement alone.

Quick facts

Manager: Pickers Capital Management Limited

Trustee: **BOCI-Prudential Trustee Limited**

Ongoing charges over a

year*:

1.98% (without performance fees)#

3.39% (with performance fees)

Dealing frequency: Daily HKD Base currency:

It is the current intention of the Manager that distributions of income will **Dividend policy:**

not be made.

Financial year end of this

fund:

31 December

Class A HKD Units Classes available:

Minimum initial investment: HKD100 or equivalent Minimum subsequent

investment:

HKD100 or equivalent

HKD100 or equivalent

Minimum holding: Minimum redemption

HKD100 or equivalent

amount:

What is this product?

The CFund - China Equity (the "Sub-Fund") is a sub-fund of CFund which is a unit trust established by a trust deed dated 6 November 2018 as an umbrella fund under the laws of Hong Kong.

Objectives and Investment Strategy

Objective

The investment objective of the Sub-Fund is to provide long-term capital appreciation by primarily investing in listed equities with a China focus. There can be no assurance that the Sub-Fund will achieve its investment objective.

Strategy

- The ongoing charges figure is only an estimate as the Sub-Fund is newly set up. The actual figure may be different upon the actual operation of the Sub-Fund and the figure may vary from year to year. The ongoing charges figure represents the sum of the estimate ongoing expenses chargeable to the Sub-Fund over a 12-month period expressed as a percentage of the Sub-Fund's estimated average net asset value over the same period.
- For the first 6 months from the launch date of the Sub-Fund, this figure will be capped at 1.98% of the average net asset value of the Sub-Fund. Any ongoing expenses in excess of such cap will be borne by the Manager. For the avoidance of doubt, any performance fee payable to the Manager is excluded from this cap. Where the performance fee is levied, the component in the ongoing charges figure which does not include performance fee will be capped at the percentage stated above.

The Sub-Fund seeks to achieve its objective primarily through exposure to companies established in China or those which, whilst established outside China, derive a significant proportion of their revenue or profits from business related to China. The Sub-Fund makes investments into companies that, in the Manager's opinion, have been undervalued by the market. There is no restriction on market capitalisations or industries in relation to the equity securities in which the Sub-Fund may invest.

The Sub-Fund primarily invests in stocks listed in Hong Kong, Shanghai and/or Shenzhen. Generally, the asset allocation strategy is that at least 70% of the Sub-Fund's non cash assets will be invested in stocks listed in Hong Kong of companies established in China or those which, whilst established outside China, derive a significant proportion of their revenue or profits from business related to China, and 0% to 20% of the Sub-Fund's non cash assets will be invested in stocks listed in Shanghai and/or Shenzhen (including stocks in the ChiNext market and/or stocks listed on the Small and Medium Enterprise Board ("SME Board")).

Exposure to A-shares and B-shares may be obtained in different ways, including indirect exposure (such as through investing in exchange traded funds ("ETFs") and/or other funds that invest in the relevant PRC listed shares and/or derivative instruments), and direct exposure (in the case of A-shares, such as via the Shanghai Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect (together, the "Stock Connect"), and/or other relevant programmes when such other relevant programmes become available).

The Sub-Fund may use derivatives for hedging and/or investment purposes provided that such investments shall comply with the investment restrictions set out in Chapter 7 of the Code. (notwithstanding this, derivatives will not be extensively or primarily used for investment purposes). The derivative instruments used by the Sub-Fund for investment purposes will broadly fall under two categories: (i) participatory notes, which do not create any leverage and are used primarily for accessing the A-share market, B-share market and Taiwan; and (ii) exchange-traded or over-the-counter futures contracts and options, which create leverage and are used primarily for gaining market exposure in a timely and cost effective manner (e.g. during times of large subscription inflow or in the event of sharp market movements). Consistent with the investment restrictions applicable to the Sub-Fund: (a) the Sub-Fund's investments in warrants and options for investment purposes (in terms of total amount of premium paid) will not exceed 15% of the Sub-Fund's Net Asset Value; (b) the Sub-Fund's investments in futures contracts on an unhedged basis (calculated on the net total aggregate value of futures contract prices, whether payable to or by the Sub-Fund under all outstanding futures contracts) may not exceed 20% of the Net Asset Value of the Sub-Fund; and (c) in respect of the Sub-Fund's investment in participatory notes, the Sub-Fund's gross exposure to any single issuer of the participatory notes will not exceed 10% of the Sub-Fund's Net Asset Value. The Sub-Fund may take short positions through derivatives for hedging purposes only. It is not expected that the Sub-Fund will invest in physical commodities for non-hedging purposes.

The Manager may enter into securities lending transactions on behalf of the Sub-Fund for up to 10% of the Sub-Fund's Net Asset Value at any one time and is able to recall the securities lent out at any time. The Manager will not enter into any repurchase or reverse-repurchase transactions or other similar over-the-counter transactions in respect of the Sub-Fund.

The Sub-Fund's portfolio may also temporarily include cash and cash equivalents, up to 100% of its Net Asset Value, under exceptional circumstances (such as in the event of market crashes, major crisis or to mitigate the risk of potential sharp reversals and fall in the markets) for cash flow management.

What are the key risks?

Investment involves risks. Please refer to the Prospectus for details including the risk factors.

1. Investment risk

 The Sub-Fund's investment portfolio may decrease in value due to any of the key risk factors below and therefore your investment in the Sub-Fund may suffer losses. There is no guarantee of the repayment of principal.

2. Risks associated with performance fee charged by the Sub-Fund

- Performance fees may encourage the Manager to make riskier investments than would be the case
 in the absence of a performance-based incentive system. The increase in Net Asset Value which is
 used as a basis for the calculation of performance fees, may comprise of both realised gains and
 unrealised gains as at the end of the calculation period, and as a result, performance fees may be
 paid on unrealised gains which may subsequently never be realised by the Sub-Fund.
- The Sub-Fund does not apply any equalisation in the calculation of performance fee, therefore there
 may be circumstances where an investor may either be advantaged or disadvantaged as a result of
 the performance fee calculation methodology. Specifically, in the event of the Sub-Fund's
 outperformance, an investor may be subject to a performance fee regardless of whether a loss in
 investment capital has been suffered by the investor.

3. Concentration risk

- The Sub-Fund is subject to concentration risk as a result of the concentration of its investments in the
 Hong Kong and China markets. The Sub-Fund may be more volatile than that of a fund having a
 more diverse portfolio of investments. The value of the Sub-Fund may also be more susceptible to
 adverse economic, political, policy, foreign exchange, liquidity, tax or regulatory event affecting the
 Hong Kong and China markets.
- High market volatility and potential settlement difficulties in the China market may also result in significant fluctuations in the prices of the securities traded on such markets and thereby may adversely affect the value of the Sub-Fund.
- Securities exchanges in the Hong Kong and China markets may have the right to suspend or limit trading in any security traded on the relevant exchange. All these may have a negative impact on the Sub-Fund.

4. Risk of investing in equity securities

- The Sub-Fund's investment in equity securities is subject to general market risks, whose value may fluctuate due to various factors, such as changes in investment sentiment, political and economic conditions and issuer-specific factors.
- The Sub-Fund may invest in small and mid-capitalisation companies. The stocks of such companies
 may have lower liquidity and their prices are more volatile to adverse economic developments than
 those of larger capitalisation companies in general.

5. RMB currency risk

- The Sub-Fund may have exposure to investments which are denominated in RMB. The RMB is not freely convertible and subject to exchange controls and restrictions. Investors whose assets and liabilities are predominantly in currencies other than RMB should take into account the potential risk of loss arising from fluctuations in value between such currencies and the RMB as well as associated fees and charges. There is no guarantee that RMB will not depreciate. Any depreciation of the RMB could adversely affect the value of the investor's investment in the Sub-Fund.
- Assets of the Sub-Fund denominated in RMB are valued with reference to the CNH rate. Although
 offshore RMB (CNH) and onshore RMB (CNY) are the same currency, they trade at different rates.
 Any divergence between CNH and CNY may adversely impact investors.

6. Foreign exchange risk

 An investment in the Sub-Fund may involve exchange rate risk. The investments of the Sub-Fund may be denominated in currencies other than the base currency of the Sub-Fund (which is HKD).
 The Net Asset Value of the Sub-Fund may be affected unfavourably by fluctuations in the exchange rates between those currencies and the base currency and by changes in exchange rate controls.

7. Risks associated with the Stock Connect

• The relevant rules and regulations on the Stock Connect are subject to change which may have potential retrospective effect. The Stock Connect is subject to quota limitations. Where a suspension in the trading through the programme is effected, the Sub-Fund's ability to invest in A-shares through the programme will be adversely affected. Due to the difference in trading days, on days when the PRC market is open but the Hong Kong market is closed, the Sub-Fund may be subject to a risk of price fluctuations in A-shares as the Sub-Fund will not be able to trade through the Stock Connect. In such event, the Sub-Fund's ability to achieve its investment objective could be negatively affected.

8. Risk associated with investing in other funds

- The underlying fund in which the Sub-Fund may invest may not be regulated by the SFC. There will
 be additional costs involved when investing into these underlying funds. There is also no guarantee
 that the underlying funds will always have sufficient liquidity to meet the Sub-Fund's redemption
 requests as and when made. There can also be no assurance that an underlying fund's investment
 strategy will be successful or that its investment objective will be achieved.
- Conflicts of interests may arise in a situation where the Sub-Fund invests in other funds managed by the Manager or its connected persons (despite that all initial charges and, where the underlying fund is managed by the Manager, all management fees and performance fees on the underlying fund will be waived). The Manager will use its best endeavours to avoid and resolve such conflicts fairly.

9. PRC tax risk

- There are risks and uncertainties associated with the current PRC tax laws, regulations and practice
 in respect of capital gains realised by a foreign investor on its investments in the PRC (which may
 have retrospective effect). Any increased tax liabilities on the Sub-Fund may adversely affect the
 Sub-Fund's value.
- Having consulted professional and independent tax advisor, the Manager will not make any tax
 provision for gross realised or unrealised capital gains derived from trading of A-Shares (via Stock
 Connect and/or through access products with exposure to A-Shares) and B-Shares.

10. Derivative risk

• The Sub-Fund may from time to time invest in financial derivative instruments for hedging and/or investment purposes. The use of such derivatives exposes the Sub-Fund to additional risks, including volatility risk, valuation risk, leverage risk, liquidity risk, correlation risk, counterparty/credit risk, legal risk, over-the-counter transaction risk and settlement risk. The leverage element/component of financial derivative instruments can result in a loss significantly greater than the amount invested in the such derivatives by the Sub-Fund. Exposure to financial derivative instruments may lead to a high risk of significant loss by the Sub-Fund.

11. Securities lending transactions risks

- The borrower may fail to return the securities in a timely manner or at all. The Sub-Fund may as a
 result suffer from a loss or delay when recovering the securities lent out. This may restrict the SubFund's ability in meeting delivery or payment obligations from redemption requests and may trigger
 claims.
- There is a risk that the collateral received may be realised at a value lower than the value of the securities lent, whether due to inaccurate pricing of the collateral, adverse market movements in the value of the collateral, intra-day increase in the value of the securities lent, a deterioration in the credit rating of the collateral issuer, or the illiquidity of the market in which the collateral is traded. This may result in significant losses for the Sub-Fund if the borrower fails to return the securities lent out.
- By undertaking securities lending transaction, the Sub-Fund is exposed to operational risks such as
 delay or failure of settlement. Such delays or failure may restrict the Sub-Fund's ability in meeting
 delivery or payment obligations from redemption requests and may trigger claims.

12. Access Products risk

Certain Access Products in which the Sub-Fund invests so as to synthetically replicate the economic
performance of the underlying shares or portfolio of shares do not provide any beneficial or equitable
entitlement or interest in the shares to which such instruments are linked. Because an Access Product

constitutes an unsecured contractual obligation of the relevant issuer, rather than a direct investment in shares, the Sub-Fund is subject to credit risk of the issuer of the relevant Access Product. The Sub-Fund may suffer losses, potentially equal to the full value of the Access Product, if the relevant issuer fails to perform its obligations under the instrument.

How has the fund performed?

The Sub-Fund is newly set up and has been launched for less than one full calendar year. As such, there is insufficient data to provide a useful indication of past performance to investors.

Is there any guarantee?

This Sub-Fund does not have any guarantees. You may not get back the full amount of money you invest.

What are the fees and charges?

Charges which may be payable by you

You may have to pay the following fees when dealing in the units of the Sub-Fund.

Fee What you pay

Subscription feeUp to 5% of the subscription price

Redemption fee None

Switching fee[^] Up to 5% of the redemption price of the Units being switched

Ongoing fees payable by the Sub-Fund

The following expenses will be paid out of the Sub-Fund. They affect you because they reduce the return you get on your investments.

Annual rate (as a % of the class of Units' Net Asset Value)

Management fee*+

1.5%

Performance fee

- The performance fee to be paid by the Sub-Fund is 15% of the amount by which the increase in total Net Asset Value per unit during the relevant performance period exceeds the High Water Mark.
- High Water Mark is the higher of (i) the initial subscription price and (ii) the Net Asset Value per unit as at the end of the relevant performance period in respect of which a performance fee was last paid. Where a performance fee is payable for a performance period, the Net Asset Value per unit on the last valuation day of that performance period will be set as the High Water Mark for the next performance period.
- Performance fee accrues on each valuation day if the Net Asset Value per unit exceeds the High Water Mark. On each valuation day, the performance fee accrual made (if any) on the previous valuation day will be reversed and a new performance fee accrual will be calculated. If the Net Asset Value per unit is lower than or equal to the High Water Mark, any performance fee accrual will be reversed and no performance fee will be accrued.
- Each performance period corresponds to the financial year of the Sub-Fund.
- For details and illustrative examples of the performance fee calculation, please refer to the "Expenses and Charges" section of the Explanatory Memorandum.

Trustee fee

Up to 0.15%, subject to a monthly minimum fee of HKD40,000 per Sub-Fund.

Other fees

You may have to pay other fees when dealing in the Units of the Sub-Fund.

- ^ Certain distributors may impose a charge for each switching of Units in a class of the Sub-Fund acquired through them for Units in another class of the Sub-Fund, which will be deducted at the time of the switching and paid to the relevant distributors. Unitholders who intend to switch their Units in one class to Units in another class should check with their respective distributors for the charge on switching.
- * You should note that some fees may be increased, up to a specified permitted maximum, by giving affected unitholders at least one month's prior notice. For details please refer to the section headed "EXPENSES AND CHARGES" in the Prospectus.

Additional information

- You generally buy and redeem units at the Sub-Fund's next-determined Net Asset Value after the Registrar receives your request in good order no later that 4:00 pm (Hong Kong time), being the Sub-Fund's dealing cut-off time. Before placing your subscription orders or switching/redemption request, please check with your distributor for the distributor's internal dealing cut-off time (which may be earlier than the Sub-Fund's dealing cut-off time).
- The Sub-Fund's Net Asset Value is calculated and the latest subscription and redemption prices of units are published on each business day. They are available on the Manager's website www.picekrscapital.com (this website has not been reviewed by the SFC).

Important

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.